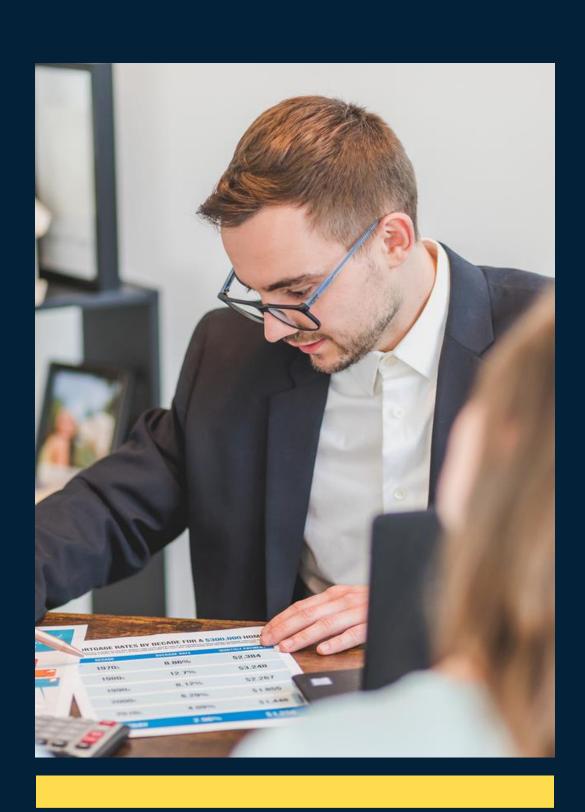


# MSK Consultancy & Management Services

Your One Stop Real Estate Investment Advice & Solution Company



# About Us

We are MSK Consultancy, a team of professionals with expertise across Engineering, Finance, Accounting, Tax, Legal, Sale & Property Management and with over 20+ years experience in the industry. We aim to serve, advice and educate retail investors on the real estate investment opportunities by offering all investment options, wealth management and services under one umbrella.

# Our Values

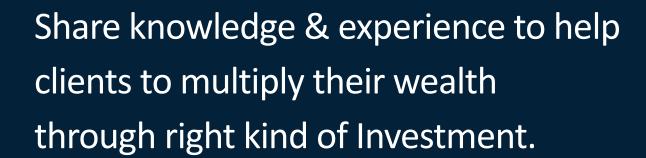
#### Trust:



Build a lasting relationship via transparency and communication



#### Wealth Maximization for Clients:





#### Integrity & Honesty:

Being Honest, Ethical, and Fair



#### Commitment to Clients:

Advice, Assist & Achieve



#### Excellence:

Passionate about delivering outstanding results and resolving clients' challenges

## What do we do?

#### Securing Growth

- We advise and guide potential investors about choosing the right property as per his/her requirements through market research and due diligence.
- We do the wealth management of the investors Real Estate investments.

#### **Our Services**

- Builder / Developers Profiling:
- Our CA- Does research on Builders
- Credentials/ Financials, BalanceSheets, P&L Statement, CreditRating
- Our Legal Team- Validate Licenses,
   Permissions, RERA Approvals,
   Builders Agreement to Sale or
   Builder Buyers Agreement

#### **Expert Solution**

- We provide information about the real estate market investment opportunities, price and capital appreciation trends, right time to invest and exit in short and long term.
- Arrange Bank Finance for Clients

#### **Property Management**

We manage your Property

- Property Tax & Registration
- Property Insurance
- Property Rental
- Property Upkeep
- Property Maintenance, Security & Repair if any
- All other Compliances



## Our Services

## Risk Advisory/Investment Advice & Solutions

#### Risk Analysis / Risk Assessment:

#### Real Estate Expert Advice:

- Understanding Builder's profile
- Assessment of Value Proposition
- Assessment of ROI
- Ascertain Capital Appreciation
- Review of Short & Long Term Investment Returns
- Exit Policy and Mechanism
- Review of Legal Document
- Impact assessment on market volatility factors such as economic conditions, locations and demands
- We offer only Govt. Registered RERA Approved Projects

- Offering Best Investment Options subject to Budget
- Choosing the best options for Residential, Commercial properties and Plots from multiple options
- Choosing the growing market and location best suited with investment budget
- Review of capital appreciation trends in the local market
- Statistical performance of Rental Yield on YoY in the local market
- Ease of Liquidation on invested property assets
- Market Analysis of Different Asset Class indicating Builder's strength in that particular asset class for better investment decision



## Our Services

## Finance, Taxation, Legal, Engineering

#### Finance/Taxation/Legal Advisory:

**Engineering Services:** 

- Our CA / Legal Team review the following:
- Builder's Financial, Debt Status, Source of Funding, Credit Ratings
- Market Trends, Capital Appreciation, Growth Potential
- Rental Yield/Return on Leased Guarantee for
- Commercial /Residential/Land
- Taxation part and arrange Bank Finance
- Legal Team- Review & validate Agreement to Sale, Builder-Buyer
   Agreement, Lease Agreement, Sale Deeds and all other statutory
   requirements
- Assist Court Registration & related work for the Property

#### Our Team of Engineers:

- Visit Builder's site quite often and check the quality of Constructions, Materials used
- Review Layouts, Recommending best positioned Flats, Plots with Vaastu Compliances
- Check all Utility NOC Approvals of Builder like Fire, Lift, STP, WTP, Environmental Clearances.
- Maintenance & Repair of your property as after sales service
- Calculate actual Loading Part on Super Built Up Area
- Provide regular updated about the construction progress
- Correspondences with the Developers on behalf of Clients



## Our Services

## **Property Management & Sales Services**

#### **Property Management:**

#### Sales Services:

#### We manage your Property as after Sales Service

- Property Tax & Registration
- Property Insurance
- Property Rental
- Rental Agreements & Renewals
- Property Upkeep
- Property Maintenance &
- Security
- •All other Compliances

#### Our Team ensure:

- Clients trusted us are able to close the buy/sales of the property successfully they chose
- Virtual or Actual visit of the property
- Our Clients get the best deal from the Developers/Builders
- Our experienced Associates working for various Real Estate asset class in the market
- All paper works, KYC and documentations validated and made ready before sales closures
- All necessary & requisite follow ups with the Builder/Developer on behalf of the client

# Our Professional Team

Kaushik Banerjee



Civil Engineer & MBA

He has over 30+ years of experience in Infrastructure & Real Estate companies like L&T, Tata, Jacobs Engineering-USA & Maccaferri-Italy in very senior positions. He has vast experience in leading the Business Development, Project Execution, Legal & Contract, Claims & Risk Management for EPC & Service Management Contracts, Strategic Alliances, Technology Up-gradation, Capacity Building, Process Implementation & Real Estate Sales.

Jayata Sen Chaudhury



Ex Head of Global Commercial & Merchant Data Sciences American Express Bank India.

He has been a part of the BFSI sector for the last 25+ years. He holds a Doctorate degree in the field of Financial Economics and a Master's in Quantity Economics.

He is a specialist in Analytics and Machine Learning and it's application in solving business problems in areas of Marketing and Risk Management in Finance.

He owns several parents in the field of Analytics. He has won all the top awards in American Express his last institution.

Arunesh Singh



MBA- NRI Market & Client Specialist

He has over 15+ years of experience in promoting Real Estate Market of India in overseas. He has strong connections and network with Indian diaspora in many countries. He is actively helping and assisting Indian diaspora in buying, selling and managing their properties in India. He is managing many Investor Meets and organize such property show events across the Globe.

# Our Professional Team

Siddarth Jain



LLB- Practicing Lawyer

He is having vast experience over 10+ years in Gvil cases dealing mainly to all types of property related matters, vetting, validating & legal advising on property agreement & documentations, approvals, dearances, licenses etc related to Builder/Developers particular Projects.

Rohit Jha



Cost Accountant, MBA

He has vast experience over 20+ years in doing various Company Profiling, Market Research and Market Intelligence in Real Estate Sector. Direct & Indirect Taxation, Fund raising, Documentations-review & validation.

Sudhir Lohia



**MBA-Property Management** 

He is having 20+ years vast experience in Facility, Security and property Management in the Real Estate Industry and worked with the MINC companies like JLL, Colliers, CBRE, Cushman and top Developers in NCR Region.



Contact us

MSK Consultancy & Management Services:

# Thank You

#### India Address

- 90070 77299/ 99535 53534
- Ground Floor- 060,

  Baani Centre Sector- 63,

  Gurgaon, Haryana 122011
- support@mskconsultancy.co.in

#### **UK Address**

78, Wembley Park Drive, Wembley Middlesex, HA9 8HB, England

#### **USA Contact:**

#### Consulting Advisors:

1.Tongshu Kar- +1-859-396-9825: Dallas-Texas 2. Amit Saha-+1-440-542-9126: Cleveland-Ohio

#### Follow us on







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